

King Process Strategy

Secure AI transformation for operators who need cleaner workflows, faster execution, and measurable gains without exposing company knowledge to public-model risk.

Core message Workflow before hype. Results before novelty.	Primary entry point 2-week fixed-fee AI Opportunity Audit	Best-fit client Mid-market companies with operational drag, manual admin, scattered knowledge, or cross-functional bottlenecks
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What We Do

King Process Strategy helps leadership teams identify where work is getting stuck, redesign how it moves across departments, apply the right level of secure AI and automation, and prove the gain with business metrics.

- Interview leaders and operators to map workflow friction, rework, and hidden admin load
- Prioritize AI and automation opportunities by value, readiness, security, and adoption likelihood
- Implement practical improvements using enterprise-approved tools and human-in-the-loop workflows
- Train managers and teams, document standards, and create governance that survives beyond launch

Engagement Path

1. Audit	2. Pilot	3. Retainer
A 2-week fixed-fee engagement covering interviews, workflow mapping, top-use-case ranking, risk review, and an executive-ready roadmap.	A 90-day build that deploys 3-5 high-confidence improvements, supports adoption, and measures hours saved, cycle time, and execution quality.	Ongoing optimization, maintenance, governance, and fractional AI leadership so the system stays healthy as models, APIs, and teams change.

Representative Use Cases

Knowledge access Searchable SOPs, policies, and documentation that cut answer-hunting time by 30-50%.	Meeting follow-through Summaries, action capture, and rollups that reduce post-meeting admin by 60-70%.
Sales operations Lead research, call summaries, proposal drafting, and CRM cleanup that return hours to revenue teams each week.	Support operations Triage, draft responses, QA support, and knowledge retrieval that improve first-response speed while keeping humans in control.
HR and finance admin Onboarding support, recurring reporting, policy Q&A;, and document extraction that reduce rework and compliance drift.	Executive visibility KPI summaries, status synthesis, and cross-functional reporting that give leadership a faster read on execution health.

Security and Governance

- Closed-loop and enterprise-approved AI pathways are the default.
- Client data should not be used to train public models.
- Role-based access, approval flow, and workflow ownership are defined before scale.
- Human-in-the-loop review remains in place until quality and trust are proven in production.

Why King Process Strategy

King Process Strategy is a partner-led boutique consultancy built by Brad King and Chris King. The firm combines enterprise technology, systems thinking, workflow redesign, live operational delivery, and practical AI implementation. That matters because most business friction lives in the messy middle between executive intent and day-to-day execution.

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Primary next step
Book a 2-week AI Opportunity Audit intro

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